About US:
O&C Holdings limited is a Malawian company that owns Energy Solutions Ltd, InfraWorkforce, Moola, The Village Farms Ltd and O&C General Investments Ltd. O&C Holdings is currently restructuring and diversifying its investments and seeks the services of an innovative and versatile Hydro & Solar Electric Engineer to support current and future project management efforts. In addition, O&C Holdings seeks services for a Group Business Development Manager to help spearhead ground breaking work ranging from engineering to financial services provision to grow the portfolio of companies under O&C Holdings.

Job Title: Electrical Engineer
Organization: Energy Solutions Ltd a subsidiary of O&C Holdings
Duty Station: Lilongwe, Malawi
Reference #: ESL/eng/2019/1

Job Summary: The Electrical Engineer provides engineering designs. He/She develops and/or leads teams in studies, plans, criteria, specifications, calculations, evaluations, design documents, performance assessments, integrated systems analysis, cost estimates, budgets, associated with the planning, design, licensing, construction, and maintenance of transmission and distribution powerlines. In coordination with the clients manage, prepare, review and/or provide guidance for line routing, survey coordination, power lines modelling, structure design, foundation design, clearance checks, plan/profile development, material specification and procurement. Evaluates, develops, implements and leads projects that have significant financial and operational impact. Participates in planning; provides budget recommendations and monitors performance for the accomplishment of committed results. Performs assignments while acting independently and may lead multi-discipline teams. Provides recommendations and implements action plans to improve performance and cost effectiveness. Provides training and/or guidance to others. Performs design analysis on design alternatives to aid design decisions. Carries out project feasibility studies and scoping of projects.

Qualifications, Skills and Experience:
The applicant should preferably hold a Bachelor’s degree in Electrical Engineering. Two years of engineering and/or electricity power transmission/distribution experience. Leadership. Integrity. Results driven. Innovative. Safety conscious. Knowledge of design codes and standards. Technical problem-solving skills. Communication and presentation skills. Technical report writing and knowledge on industrial safety standards. Good inter personal skills and a team player. Project management skills. Ability to analyze and interpret complex electrical and mechanical systems.
Knowledge and ability to apply problem solving approaches and engineering theory. Knowledge of engineering designs, principles and practices. Demonstrated verbal and technical writing skills. Technologically and systems-savvy, Microsoft Office, Computer Aided Design software.

Job Title: Group Business Development Manager (GBDM)
Organization: O&C Holdings Ltd
Duty Station: Lilongwe, Malawi
Reference #: O&C/gbdm/2019/1

Job Summary:

Reporting to the Managing Director, the GBDM will provide leadership in development and implementation of strategies aimed at seeking, closing and growing new business in the areas of electrical and civil engineering and financial services. He/she will exploit business opportunities by marketing services offered by O&C Holdings companies. This will include but not limited to preparing bids for contracts, attending fares and business meetings as well as conducting face-to-face marketing. Create new business opportunities through forward thinking innovative solutions to real problems faced by the population. Manage contracts and provide supervision of consultants. Proactively engage potential clients and maintain relationships to increase business opportunities.

Qualifications, Skills and Experience:
The ideal Group Business Development Manager possesses the following qualities: A self-starter and independent person with a healthy risk appetite. Innovative thinker with a continuous quest for doing things better and differently. Knowledgeable & reads widely to keep up to date with current and emerging trends and issues in the field of engagement. Bold. Holder of a valid SADC drivers license. Educated to a minimum of a first-degree level preferably in electrical, finance, business management/administration and social sciences.

How to apply:

All suitably qualified and interested individuals are encouraged to send their application letters (including your current salary), copies of academic certificates and updated CVs including three professional referees electronically addressed to recruitment@esl-mw.com

Closing date for receiving applications 14th June 2019